

Market Profile 205 S Elm St, Marcus, IA 51035 Rings: 5, 15, 25 miles radii

15 miles 25 miles 5 miles **Population Summary** 2000 Total Population 1,915 15,821 53,466 2000 Group Quarters 418 2,199 54 1,649 2010 Total Population 14,536 51,706 13,975 50,730 2015 Total Population 1,553 -1.19% -0.78% -0.38% 2010-2015 Annual Rate **Household Summary** 2000 Households 756 6,360 20,258 2000 Average Household Size 2.46 2.42 2.53 2010 Households 665 5,979 19,920 2010 Average Household Size 2.41 2.37 2.49 2015 Households 628 5,770 19,603 2015 Average Household Size 2.40 2.36 2.48 2010-2015 Annual Rate -1.14% -0.71% -0.32%2000 Families 513 4,318 14,389 2000 Average Family Size 3.05 3.00 3.06 2010 Families 442 4,001 13,987 2.99 2.92 3.00 2010 Average Family Size 2015 Families 413 3,831 13,669 2015 Average Family Size 2.98 2.91 2.99 2010-2015 Annual Rate -1.35% -0.87% -0.46% **Housing Unit Summary** 21,727 2000 Housing Units 834 6,850 74.0% 70.2% 71.8% Owner Occupied Housing Units 16.4% 22.5% 21.5% Renter Occupied Housing Units 7.3% Vacant Housing Units 9.6% 6.7% 2010 Housing Units 805 6,883 22,588 Owner Occupied Housing Units 67.1% 65.6% 67.8% 21.3% Renter Occupied Housing Units 15.5% 20.4% Vacant Housing Units 17.4% 13.1% 11.8% 2015 Housing Units 791 6,845 22,773 Owner Occupied Housing Units 64.1% 63.6% 66.3% Renter Occupied Housing Units 15.3% 20.7% 19.8% Vacant Housing Units 20.6% 15.7% 13.9% **Median Household Income** 2000 \$37,570 \$35,700 \$37,830 2010 \$46,452 \$43,861 \$44,179 2015 \$48,982 \$51,079 \$52,629 **Median Home Value** 2000 \$63,603 \$64,581 \$75,147 2010 \$101,100 \$83,962 \$85,081 2015 \$95,000 \$95,597 \$110,865 Per Capita Income \$17,735 2000 \$17,740 \$18,625 \$21,714 2010 \$22,087 \$21,864 2015 \$24,214 \$24,337 \$24,187 **Median Age**

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population. Detail may not sum to totals due to rounding.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

40.7

43.0

43.3

42.4

45.6

46.4

Latitude: 42.819666

Longitude: -95.803987

2000

2010

2015

38.1

39.6

39.5



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15 miles 25 miles 5 miles 2000 Households by Income Household Income Base 771 6,384 20,204 <\$15,000 15.8% 13.9% 15.1% \$15,000 - \$24,999 14.1% 17.1% 15.1% \$25,000 - \$34,999 14.3% 16.4% 16.2% \$35,000 - \$49,999 24.0% 20.8% 21.2% \$50,000 - \$74,999 22.8% 19.4% 21.4% \$75,000 - \$99,999 7.1% 4.0% 6.6% 3.2% \$100,000 - \$149,999 3.5% 2.5% \$150,000 - \$199,999 1.3% 0.5% 0.6% \$200,000+ 1.2% 0.8% 1.0% Average Household Income \$44,367 \$43,285 \$45,710 2010 Households by Income Household Income Base 665 5,978 19,920 <\$15,000 11.3% 10.4% 9.7% \$15,000 - \$24,999 11.1% 12.4% 11.3% \$25,000 - \$34,999 13.1% 13.8% 12.4% \$35,000 - \$49,999 22.4% 20.5% 21.0% 25.9% 23.8% 25.4% \$50,000 - \$74,999 \$75,000 - \$99,999 8.3% 11.0% 11.4% \$100,000 - \$149,999 6.7% 4.8% 6.2% \$150,000 - \$199,999 1.1% 1.1% 2.1% \$200,000+ 1.1% 0.8% 1.1% Average Household Income \$52,131 \$52,341 \$54,641 2015 Households by Income 5,769 19,603 Household Income Base 626 9.9% 9.2% <\$15,000 10.5% \$15,000 - \$24,999 9.3% 10.6% 9.5% \$25,000 - \$34,999 10.1% 10.9% 9.6% 17.2% \$35,000 - \$49,999 21.1% 16.9% 26.8% \$50,000 - \$74,999 28.5% 28.6% \$75,000 - \$99,999 9.4% 12.6% 12.8% \$100,000 - \$149,999 7.0% 9.7% 10.3% \$150,000 - \$199,999 2.9% 1.5% 1.5% \$200,000+ 1.1% 1.0% 1.4% Average Household Income \$56,988 \$57,983 \$60,595 2000 Owner Occupied Housing Units by Value Total 623 15,548 4,827 <\$50,000 37.7% 33.3% 27.2% \$50,000 - \$99,999 40.4% 44.3% 43.3% \$100,000 - \$149,999 15.1% 13.7% 18.0% \$150,000 - \$199,999 4.2% 4.4% 5.8% \$200,000 - \$299,999 1.1% 2.5% 3.7% \$300,000 - \$499,999 0.6% 1.4% 1.6% \$500,000 - \$999,999 0.8% 0.5% 0.4% \$1,000,000 + 0.0% 0.0% 0.1% Average Home Value \$78,192 \$81,362 \$91,501 2000 Specified Renter Occupied Housing Units by Contract Rent 103 Total 1,317 4,114 With Cash Rent 82.5% 88.5% 88.5% No Cash Rent 17.5% 11.5% 11.5% Median Rent \$249 \$273 \$292 \$294 \$311 Average Rent \$260

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony. Specified Renter Occupied Housing Units exclude houses on 10+ acres. Average Rent excludes units paying no cash.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

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	5 miles	15 miles	25 miles
2000 Population by Age			
Total	1,913	15,821	53,462
0 - 4	5.0%	5.7%	6.3%
5 - 9	6.3%	7.0%	7.0%
10 - 14	7.8%	7.9%	7.9%
15 - 24	11.0%	12.1%	14.6%
25 - 34	9.0%	9.3%	9.9%
35 - 44	15.1%	14.8%	14.9%
45 - 54	12.3%	13.9%	13.0%
55 - 64	9.5%	9.5%	8.6%
65 - 74	11.3%	9.4%	8.5%
75 - 84	8.3%	7.4%	6.5%
85 +	4.3%	3.0%	2.7%
18 +	75.8%	74.0%	73.4%
2010 Population by Age			
Total	1,650	14,533	51,705
0 - 4	5.3%	5.8%	6.4%
5 - 9	5.7%	6.3%	6.7%
10 - 14	6.0%	6.7%	6.9%
15 - 24	11.1%	12.1%	13.8%
25 - 34	9.9%	10.4%	11.4%
35 - 44	11.2%	11.1%	11.0%
45 - 54	15.7%	15.2%	14.9%
55 - 64	12.8%	13.8%	12.5%
65 - 74	9.0%	8.5%	7.3%
75 - 84	8.6%	6.7%	5.9%
85 +	4.7%	3.6%	3.2%
18 +	78.7%	76.5%	75.6%
2015 Population by Age			
Total	1,552	13,974	50,731
0 - 4	5.1%	5.6%	6.2%
5 - 9	5.6%	6.1%	6.5%
10 - 14	6.4%	7.0%	7.3%
15 - 24	10.2%	11.6%	13.6%
25 - 34	10.5%	10.8%	11.2%
35 - 44	10.4%	10.7%	11.2%
45 - 54	13.2%	12.7%	12.2%
55 - 64	15.7%	15.4%	14.5%
65 - 74	10.5%	10.3%	8.7%
75 - 84	7.6%	6.2%	5.4%
85 +	4.8%	3.5%	3.2%
18 +	78.9%	76.8%	75.7%
	76.970	70.070	75.770
2000 Population by Sex Males	48.7%	49.4%	49.2%
Females	51.3%	50.6%	50.8%
2010 Population by Sex	40 50/	40.007	40 F0/
Males	49.5%	49.9%	49.5%
Females	50.5%	50.1%	50.5%
2015 Population by Sex	40.40/	E0 10/	40.70
Males	49.4%	50.1%	49.7%
Females	50.6%	49.9%	50.3%

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.



Market Profile 205 S Elm St, Marcus, IA 51035 Rings: 5, 15, 25 miles radii

5 miles 15 miles 25 miles 2000 Population by Race/Ethnicity 1,915 15,822 53,467 White Alone 98.7% 98.5% 98.2% Black Alone 0.1% 0.3% 0.3% American Indian Alone 0.2% 0.2% 0.1% 0.4% Asian or Pacific Islander Alone 0.4% 0.5% Some Other Race Alone 0.1% 0.3% 0.5% Two or More Races 0.5% 0.4% 0.5% Hispanic Origin 0.4% 0.9% 1.3% Diversity Index 3.2 4.7 6.1 2010 Population by Race/Ethnicity 1,650 51,706 Total 14,536 White Alone 98.5% 98.3% 97.8% Black Alone 0.1% 0.3% 0.3% American Indian Alone 0.2% 0.2% 0.2% Asian or Pacific Islander Alone 0.5% 0.4% 0.5% Some Other Race Alone 0.1% 0.4% 0.6% Two or More Races 0.5% 0.5% 0.5% 0.5% 1.7% 1.1% Hispanic Origin Diversity Index 3.7 5.5 7.4 2015 Population by Race/Ethnicity Total 1,554 13,975 50,730 97.7% White Alone 98.5% 98.2% Black Alone 0.1% 0.3% 0.3% American Indian Alone 0.3% 0.2% 0.2% Asian or Pacific Islander Alone 0.5% 0.4% 0.5% 0.7% Some Other Race Alone 0.1% 0.4% Two or More Races 0.6% 0.5% 0.6% Hispanic Origin 0.5% 1.9% 1.2% Diversity Index 4.0 5.9 8.0 2000 Population 3+ by School Enrollment 1,881 15,293 51,425 Enrolled in Nursery/Preschool 1.1% 1.9% 2.0% Enrolled in Kindergarten 1.5% 1.2% 1.4% Enrolled in Grade 1-8 12.3% 12.9% 12.9% Enrolled in Grade 9-12 7.8% 7.7% 7.6% Enrolled in College 1.6% 1.3% 4.2% Enrolled in Grad/Prof School 0.3% 0.2% 0.4% Not Enrolled in School 75.5% 74.8% 71.6% 2010 Population 25+ by Educational Attainment 1,186 10,050 34,222 Less Than 9th Grade 4.4% 4.8% 4.2% 9th to 12th Grade, No Diploma 5.2% 5.7% 4.9% High School Graduate 41.4% 40.2% 36.8% Some College, No Degree 22.1% 22.4% 22.2% 9.9% 9.5% Associate Degree 8.9% Bachelor's Degree 13.9% 13.2% 16.4% Graduate/Professional Degree 4.0% 4.4% 5.4%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

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Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

2.8%

2.1%

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Public Administration

2.3%



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5 , ,			
	5 miles	15 miles	25 miles
2010 Employed Population 16+ by Occupation			
Total	906	8,004	28,449
White Collar	53.0%	52.6%	56.1%
Management/Business/Financial	15.0%	16.1%	15.5%
Professional	18.9%	17.6%	19.8%
Sales	9.9%	8.4%	9.8%
Administrative Support	9.2%	10.5%	11.1%
Services	17.9%	18.4%	18.2%
Blue Collar	29.1%	29.0%	25.7%
Farming/Forestry/Fishing	1.4%	1.9%	1.8%
Construction/Extraction	5.0%	5.1%	4.8%
Installation/Maintenance/Repair	5.4%	4.4%	4.4%
Production	8.2%	8.1%	7.4%
Transportation/Material Moving	9.2%	9.5%	7.4%
2000 Workers 16+ by Means of Transportation to Work			
Total	941	7,760	26,760
Drove Alone - Car, Truck, or Van	76.6%	75.4%	76.7%
Carpooled - Car, Truck, or Van	9.8%	10.0%	9.2%
Public Transportation	0.0%	0.2%	0.2%
Walked	4.9%	4.8%	5.5%
Other Means	1.2%	1.2%	0.9%
Worked at Home	7.5%	8.4%	7.4%
2000 Workers 16+ by Travel Time to Work			
Total	942	7,759	26,761
Did not Work at Home	92.5%	91.6%	92.6%
Less than 5 minutes	14.7%	10.1%	12.0%
5 to 9 minutes	16.9%	25.4%	27.3%
10 to 19 minutes	24.4%	28.4%	25.7%
20 to 24 minutes	10.6%	8.6%	7.4%
25 to 34 minutes	14.1%	10.3%	9.7%
35 to 44 minutes	4.4%	2.3%	3.6%
45 to 59 minutes	3.3%	3.4%	3.7%
60 to 89 minutes	3.6%	2.2%	1.7%
90 or more minutes	0.5%	0.9%	1.4%
Worked at Home	7.5%	8.4%	7.4%
Average Travel Time to Work (in min)	17.8	16.1	16.5
2000 Households by Vehicles Available			
Total	761	6,366	20,250
None	5.4%	5.1%	5.0%
1	25.8%	28.6%	26.8%
2	42.0%	41.8%	43.2%
3	19.9%	16.5%	16.9%
4	5.4%	5.5%	5.8%
F.	1.8%	2.4%	2.3%
5+	1.0 /0		

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.



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5 miles 15 miles 25 miles 2000 Households by Type 756 6,359 20,258 Family Households 67.9% 67.9% 71.0% Married-couple Family 60.1% 58.7% 62.5% With Related Children 24.9% 25.3% 28.3% Other Family (No Spouse) 7.8% 9.2% 8.5% With Related Children 5.8% 4.8% 6.1% Nonfamily Households 29.0% 32.1% 32.1% Householder Living Alone 29.1% 29.0% 26.0% Householder Not Living Alone 3.0% 3.2% 3.0% Households with Related Children 31.4% 34.1% 29.6% Households with Persons 65+ 37.8% 32.4% 30.0% 2000 Households by Size Total 756 6,360 20,258 29.0% 1 Person Household 29.1% 26.0% 2 Person Household 36.4% 36.3% 36.1% 3 Person Household 13.1% 12.7% 13.4% 13.5% 4 Person Household 12.2% 12.1% 5 Person Household 7.3% 6.8% 7.5% 6 Person Household 2.4% 2.8% 1.6% 7 + Person Household 0.4% 0.8% 0.8% 2000 Households by Year Householder Moved In 761 6,367 20,251 Moved in 1999 to March 2000 9.1% 11.2% 13.5% Moved in 1995 to 1998 19.1% 21.4% 23.6% 15.6% Moved in 1990 to 1994 16.4% 15.5% Moved in 1980 to 1989 19.7% 18.5% 21.4% Moved in 1970 to 1979 15.5% 15.0% 13.9% Moved in 1969 or Earlier 14.9% 19.4% 16.2% Median Year Householder Moved In 1987 1990 1991 2000 Housing Units by Units in Structure Total 839 6,855 21,709 91.9% 83.5% 1, Detached 84.6% 1, Attached 0.4% 0.9% 1.8% 2 2.2% 1.5% 3.0% 3 or 4 2.7% 2.9% 3.6% 5 to 9 0.5% 1.2% 1.7% 10 to 19 0.6% 1.9% 1.3% 20 +0.0% 2.6% 2.1% Mobile Home 2.4% 2.9% 3.7% 0.0% 0.0% 0.0% 2000 Housing Units by Year Structure Built 841 6,855 21,706 1999 to March 2000 0.7% 0.9% 0.9% 1995 to 1998 1.4% 2.3% 4.0% 1990 to 1994 2.1% 2.3% 4.2% 1980 to 1989 6.8% 5.3% 6.5% 1970 to 1979 10.7% 11.9% 13.2% 1969 or Earlier 78.2% 77.2% 71.2% Median Year Structure Built 1940 1947 1951

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

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15 miles 25 miles 5 miles **Top 3 Tapestry Segments Heartland Communities Heartland Communities** Prairie Living 2. Prairie Living **Heartland Communities** Prairie Living 3. Salt of the Earth Salt of the Earth Salt of the Earth 2010 Consumer Spending \$768,755 \$7,033,988 \$24,736,959 Apparel & Services: Total \$ Average Spent \$1,156.18 \$1,176.48 \$1,241.83 Spending Potential Index \$3,378,622 Computers & Accessories: Total \$ \$105,383 \$958,846 Average Spent \$158.49 \$160.37 \$169.61 Spending Potential Index 72 73 77 Education: Total \$ \$490,457 \$4,767,754 \$17,355,587 Average Spent \$737.63 \$797.44 \$871.28 Spending Potential Index 60 65 \$1,765,640 \$15,705,017 \$54,092,594 Entertainment/Recreation: Total \$ \$2,655.46 \$2,626.77 \$2,715.53 Average Spent Spending Potential Index \$21,769,101 \$74,497,547 Food at Home: Total \$ \$2,467,346 Average Spent \$3,710.80 \$3,641.03 \$3,739.89 Spending Potential Index 83 81 Food Away from Home: Total \$ \$1,567,966 \$14,208,928 \$49,605,983 Average Spent \$2,358.16 \$2,376.54 \$2,490.30 Spending Potential Index 73 74 \$2,454,755 \$21,269,104 \$71,241,708 Health Care: Total \$ \$3,691.86 \$3,557.40 \$3,576.44 Average Spent Spending Potential Index 99 95 HH Furnishings & Equipment: Total \$ \$908,950 \$8,182,233 \$28,442,030 Average Spent \$1,367.03 \$1,368.53 \$1,427.83 Spending Potential Index 66 66 69 Investments: Total \$ \$1,169,030 \$10,207,231 \$34,246,231 \$1,707.23 \$1,719.21 Average Spent \$1,758.18 Spending Potential Index 101 \$403,501,698 Retail Goods: Total \$ \$13,351,175 \$117,929,198 Average Spent \$20,079.67 \$19,724.44 \$20,256.41 Spending Potential Index 79 81 81 \$6,333,059 \$59,577,622 \$214,012,219 Shelter: Total \$ Average Spent \$9,524.68 \$9,964.75 \$10,743.75 Spending Potential Index 60 63 68 TV/Video/Audio:Total \$ \$640,998 \$5,738,481 \$19,832,099 Average Spent \$964.04 \$959.80 \$995.60 Spending Potential Index 77 78 Travel: Total \$ \$840,321 \$7,787,499 \$27,619,649 \$1,263.81 \$1,302.51 \$1,386.55 Average Spent Spending Potential Index 67 69 73 Vehicle Maintenance & Repairs: Total \$ \$502,484 \$4,480,925 \$15,453,981 \$755.72 \$775.81 Average Spent \$749.47 Spending Potential Index 80 80 82

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2006 and 2007 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. Esri forecasts for 2010 and 2015.

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